

MEMORANDUM

TO: Cattle Feeders, Order Buyers, and Backgrounder/Feeder Buyers

FROM: Kevin Shaffer
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Dave Seymour
Pendleton Co. Extension Agent
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DATE: September 17, 2020

RE: WV Quality Assurance Feeder Cattle Sale
September 25, 2020 1:00 PM (EDT)
Tel-o-auction Number: 1-800-309-2350 **Passcode:** 4505514#
www.wvcattlemen.org

The 2020 WV Quality Assurance Feeder Cattle Marketing Program Sale will offer 1500 steers and 900 heifers on **September 25, 2020 at 1:00 PM (EST)**. Please note that online bidding is not available, so buyers not in attendance must bid via phone. Prior to the sale, prospective buyers should call (304) 669-1598 or (304) 358-2286 to receive tel-o-auction information and a bidder's number.

West Virginia Quality Assurance feeder cattle have a reputation of excellent performance in the feedlot and on the rail, and the WVQA sale will feature some of the highest quality feeder cattle available. All calves stem from performance tested and/or proven genetics and originate from herds employing comprehensive herd health programs. All calves have been vaccinated according to one of the WV BQA herd health protocols found on the following page. Please review the health protocols so you are familiar with the designations for each lot.

Each load of calves within a respective lot will be offered separately (A, B, C, etc.). Because calves will be sold in order of increasing advertised load average weight, we have provided a sale order for your reference. Please note that loads will be filled heavy to light, so the lightest loads may vary from the advertised number of head. There are several partial loads of lighter calves that will be great to background, but please be mindful of advertised pick-up dates and conditions.

This sale is being conducted in cooperation with several local livestock markets, so please feel free to contact the consignors or their designated marketing representative with questions or to preview cattle. To reserve a position on the tel-o-auction, please direct your calls to Kevin Shaffer or Dave Seymour. As always, we appreciate your continued interest in West Virginia feeder cattle.

¹ *The use of trade names or product names does not imply endorsement by the WVU Extension Service.*

² *West Virginia University and the Livestock Markets are serving as facilitators for the sale of these cattle and make no guarantees for the performance or health of the cattle nor do they assume any liabilities legal or otherwise.*

³ *All cattle traditionally marketed through the Buckhannon QA Sale or Eastern Panhandle QA sales will be offered. Eastern Panhandle producers and buyers will convene at the Franklin Community Building while the Buckhannon sale will be held at the Hickory House Event Center in Weston at the intersection of US RT. 19N and Jackson's Mill Rd.*

Health and Preconditioning Programs

West Virginia Gold (VAC 45)

Vaccinated and Boostered for:

- IBR, PI₃, BVD, BRSV (*MLV Only*)
- 7-way Clostridial
- Pastuerella
- H. Somnus (*Pool Option*)
- Lepto 5 (*Pool Option*)
- Dewormed
- Grub and Lice Control (*Pool Option*)

Preconditioning:

- Weaned ≥ 45 days
- Bunk broke

West Virginia Silver (PreVAC)

Vaccinated and Boostered for:

- IBR, PI₃, BVD, BRSV (*MLV Only*)
- 7-way Clostridial
- Pastuerella
- H. Somnus (*Pool Option*)
- Lepto 5 (*Pool Option*)
- Dewormed
- Grub and Lice Control (*Pool Option*)

NOTE:

- Booster vaccines and internal parasite treatments for both programs must be administered no more than 90 and at least 30 days prior to delivery.*
- Individual marketing pools are required to select a single pharmaceutical company and vaccinate all calves within the pool following the labeled guidelines. Each host pharmaceutical company will follow their published guidelines of assurance. The buyer's veterinarian must contact the pharmaceutical technical veterinary services for diagnostic assistance if and when problems occur. Sellers do not warrant that the livestock are free from any latent defect, condition, sickness or disease nor do sellers assume responsibility for losses after delivery.*

Steers

Sale Order

Steers

Lot	Consignor	# Head*	Program	Avg. Wt.	Total Weight	Pickup Date(s)	Pickup Location	Price
2C	Ward	98 Steers	Weaned	475	46,550	11/10/20 - 11/14/20	Volga, WV	_____
9B	Barbour	73 Steers	Weaned	525	38,325	11/09/20	Buckhannon, WV	_____
8B	Morgantown	74 Steers	Weaned	525	38,850	10/15/20	Morgantown, WV	_____
10B	Central/Taylor	89 Steers	Weaned	550	48,950	10/24/20	Weston, WV	_____
2B	Ward	89 Steers	Weaned	570	50,730	11/10/20 - 11/14/20	Volga, WV	_____
7A	Morgantown/PA	85 Steers	Weaned	585	49,725	11/04/20 - 11/06/20	Waynesburg, PA	_____
3A	River Front	160 Steers	Weaned	610	97,600	11/02/20 - 11/06/20	Buckhannon, WV	_____
9A	Barbour	81 Steers	Weaned	625	50,625	11/09/20	Buckhannon, WV	_____
11A	Fayette/Nicholas	79 Steers	Weaned	635	50,165	10/23/20	Craigsville, WV	_____
2A	Ward	78 Steers	Weaned	650	50,700	11/10/20 - 11/14/20	Volga, WV	_____
4A	J & J	61 Steers	Weaned	650	39,650	10/05/20 - 10/12/20	Whitmer, WV	_____
6A	Morgantown/PA	75 Steers	Weaned	665	49,875	10/14/20	Waynesburg, PA	_____
8A	Morgantown	73 Steers	Weaned	665	48,545	10/15/20	Morgantown, WV	_____
10A	Central/Taylor	71 Steers	Weaned	680	48,280	10/24/20	Weston, WV	_____
5C	Pendleton	70 Steers	Weaned	685	47,950	10/09/20	Upper Tract, WV	_____
1A	Kinsey	70 Steers	Weaned	700	49,000	11/02/20 - 11/06/20	Buckhannon, WV	_____
5B	Pendleton	63 Steers	Weaned	765	48,195	10/09/20	Upper Tract, WV	_____
5A	Pendleton	57 Steers	Weaned	865	49,305	10/09/20	Upper Tract, WV	_____

* Please note that lighter loads (< 550 lb) may vary from the advertised # Head as trucks will be loaded heavy to light.

Heifers

Sale Order

Heifers

Lot	Consignor	# Head*	Program	Avg. Wt.	Total Weight	Pickup Date(s)	Pickup Location	Price
12B	Ward	90 Heifers	Weaned	450	40,500	11/10/20 - 11/14/20	Volga, WV	_____
17A	Barbour	92 Heifers	Weaned	540	49,680	11/09/20	Buckhannon, WV	_____
12A	Ward	90 Heifers	Weaned	540	48,600	11/10/20 - 11/14/20	Volga, WV	_____
15A	Morgantown/PA	87 Heifers	Weaned	570	49,590	11/04/20 - 11/06/20	Waynesburg, PA	_____
16A	Morgantown	85 Heifers	Weaned	575	48,875	10/16/20	Morgantown, WV	_____
18A	Central/Taylor	83 Heifers	Weaned	580	48,140	10/24/20	Weston, WV	_____
19A	Fayette/Nicholas	85 Heifers	Weaned	585	49,725	10/23/20	Craigsville, WV	_____
14B	Pendleton	75 Heifers	Weaned	650	48,750	10/12/20	Upper Tract, WV	_____
14A	Pendleton	65 Heifers	Weaned	750	48,750	10/12/20	Upper Tract, WV	_____
18B	Central/Taylor	8 Heifers	Weaned	475	3,800	10/24/20	Weston, WV	_____
17B	Barbour	23 Heifers	Weaned	475	10,925	11/09/20	Buckhannon, WV	_____
13A	J & J	45 Heifers	Weaned	590	26,550	09/28/19 - 10/08/19	Whitmer, WV	_____

* Please note that lighter loads (< 500 lb) may vary from the advertised # Head as trucks will be loaded heavy to light.



2020 WVQA Feeder Cattle Sale



Friday, September 25, 2020 @ 1:00 PM

Lot: 1 Kinsey's Oak Front Farms 70 Steers Gold

Marketing Agent: Buckhannon Stockyards
 Agent Contact: Sam Garrett 304-472-5300 304-269-1563
 Consignor Contact(s): Jamie Kinsey 304-288-9529
 Jim Kinsey 304-288-4499
 Health Program: Zoetis

Delivery	
Date/Range:	11/02/20 - 11/06/20
Location:	Buckhannon Stockyards
Shrink:	0 %
Wt. Cond:	50 mi. haul w/ 2-3 day notice

Loads				
Lot	Weight Range	Avg. Weight	Head	Total Weight
A	600 - 775	700	70	49,000

Grades			
Breed	M1	L1	LM2
BLK	40	30	

Comments: Purebred Angus w/ 20+ yrs carcass data/AI breeding. Cut/Weaned 60+ days. WVDA Grader: Price

Lot: 2 Ward Cattle Co. 265 Steers Gold Natural

Marketing Agent: Buckhannon Stockyards
 Agent Contact: Sam Garrett 304-472-5300 304-269-1563
 Consignor Contact(s): Creed Ward 304-624-6714
 Quill Ward 304-672-5347
 Health Program: Zoetis

Delivery	
Date/Range:	11/10/20 - 11/14/20
Location:	On Farm
Shrink:	1 %
Wt. Cond:	Early AM w/ 3 day notice

Loads				
Lot	Weight Range	Avg. Weight	Head	Total Weight
A	600 - 740	650	78	50,700
B	530 - 630	570	89	50,730
C	400 - 525	475	98	46,550

Grades			
Breed	M1	L1	LM2
BLK/BWF	125	107	4
RED X	11	9	1
CHAR X	3	5	

Comments: All Natural--GAP Certified. Weaned 60+ days. Loads sorted and running together. WVDA Grader: Price

Lot: 3 River Front Cattle Co. 160 Steers Gold

Marketing Agent: Buckhannon Stockyards
 Agent Contact: Sam Garrett 304-472-5300 304-269-1563
 Consignor Contact(s): Bill Rohr 304-613-9522
 Health Program: Zoetis

Delivery	
Date/Range:	11/02/20 - 11/06/20
Location:	Buckhannon Stockyards
Shrink:	0 %
Wt. Cond:	8 mi. haul w/ 2-3 day notice

Loads				
Lot	Weight Range	Avg. Weight	Head	Total Weight
A	525 - 700	610	160	97,600

Grades			
Breed	M1	L1	LM2
BLK	84	68	8

Comments: 5-6 hd up to 750 lbs. Few late cut/pinkeye scars. No implants.

WVDA Grader: Price



2020 WVQA Feeder Cattle Sale



Friday, September 25, 2020 @ 1:00 PM

Lot: 4 J & J Farms 61 Steers Gold

Marketing Agent: Riverton Stockyards
Agent Contact: Dave Seymour 304-668-0955
Consignor Contact(s): Justine Saville 304-940-3010

Health Program: Zoetis

Delivery	
Date/Range:	10/05/20 - 10/12/20
Location:	Beverly Scales
Shrink:	0 %
Wt. Cond:	5 mi. haul w/ 2-3 day notice

Loads				
Lot	Weight Range	Avg. Weight	Head	Total Weight
A	575 - 720	650	61	39,650

Grades			
Breed	M1	L1	LM2
BLK/BWF	24	29	1
RED X	2	2	
SMOKE	2	1	

Comments: Home raised-Sired by PT bulls/very thick. 1 or 2 may have white spots in eye. WVDA Grader: Price

Lot: 5 Pendleton County Pool 190 Steers Gold

Marketing Agent: Riverton Stockyards
Agent Contact: Dave Seymour 304-668-0955
Consignor Contact(s): David Seymour 304-358-2286
JD Heavner 304-358-8173

Health Program: Zoetis

Delivery	
Date/Range:	10/09/20
Location:	Heavner Scales, Upper Tract
Shrink:	0 %
Wt. Cond:	70% Drylot/30% avg. 30 mi. haul

Loads				
Lot	Weight Range	Avg. Weight	Head	Total Weight
A	800 - 915	865	57	49,305
B	735 - 795	765	63	48,195
C	600 - 730	685	70	47,950

Grades			
Breed	M1	L1	LM2
BLK/BWF	77	95	8
RED X	2	2	1
SMK/CHAR	2	3	

Comments: 70% fed barley silage/pellets/corn--30% pasture and pellets. Weighed individually WVDA Grader: Price

Lot: 6 Morgantown/PA Pool 75 Steers Gold

Marketing Agent: Buckhannon Stockyards
Agent Contact: Sam Garrett 304-472-5300 304-269-1563
Consignor Contact(s): Phil Osborne 304-641-3386
Health Program: Boehringer

Delivery	
Date/Range:	10/14/20
Location:	Tedrow Scales, Waynesburg
Shrink:	0 %
Wt. Cond:	Avg. 12 mile haul

Loads				
Lot	Weight Range	Avg. Weight	Head	Total Weight
A	600 - 750	665	75	49,875

Grades			
Breed	M1	L1	LM2
BLK/BWF	42	31	
RED X		1	
SMK/CHAR		1	

Comments: Four producers. Heavy end of calves. No #2's. WVDA Grader: Price



2020 WVQA Feeder Cattle Sale



Friday, September 25, 2020 @ 1:00 PM

Lot: 7 Morgantown-PA Pool

85 Steers

Gold

Marketing Agent: Buckhannon Stockyards
 Agent Contact: Sam Garrett 304-472-5300 304-269-1563
 Consignor Contact(s): Phil Osborne 304-641-3386

Health Program: Boehringer

Delivery

Date/Range: 11/04/20 - 11/06/20
Location: Tedrow Scales, Waynesburg
Shrink: 0 %
Wt. Cond: Avg. 12 mile haul

Loads

Lot	Weight Range	Avg. Weight	Head	Total Weight
A	475 - 635	585	85	49,725

Grades

Breed	M1	L1	LM2
BLK/BWF	49	36	

Comments: Four producers. Sorting one 50,000 lb load from 100 head. 60+ days weaned. WVDA Grader: Price

Lot: 8 Morgantown Pool

147 Steers

Gold

Marketing Agent: Buckhannon Stockyards
 Agent Contact: Sam Garrett 304-472-5300 304-269-1563
 Consignor Contact(s): Phil Osborne 304-641-3386
 HR Scott 304-291-7201

Health Program: Boehringer

Delivery

Date/Range: 10/15/20
Location: Cheslock Scales, Morgantown
Shrink: 0 %
Wt. Cond: 5-50 mile haul

Loads

Lot	Weight Range	Avg. Weight	Head	Total Weight
A	600 - 750	665	73	48,545
B	450 - 600	525	74	38,850

Grades

Breed	M1	L1	LM2
BLK/BWF	102	25	7
RED X	7	5	1

Comments: Weighed ind. Short haul shrunk 1%. 2 Herf's in RED X/buyer opt. Load A 3-4 >750 WVDA Grader: Price

Lot: 9 Barbour County Pool

154 Steers

Gold

Marketing Agent: Buckhannon Stockyards
 Agent Contact: Sam Garrett 304-472-5300 304-269-1563
 Consignor Contact(s): Stanley Wolfe 304-457-5041

Health Program: Boehringer

Delivery

Date/Range: 11/09/20
Location: Buckhannon Stockyards
Shrink: 0 %
Wt. Cond: Avg. 35-40 mi. haul

Loads

Lot	Weight Range	Avg. Weight	Head	Total Weight
A	590 - 725	625	81	50,625
B	450 - 590	525	73	38,325

Grades

Breed	M1	L1	LM2
BLK/BWF	77	52	2
RED X	2	2	
CHAR X	11	8	

Comments: Load A---5-6 head up to 750 lbs. Weighed individually.

WVDA Grader: Casto



2020 WVQA Feeder Cattle Sale



Friday, September 25, 2020 @ 1:00 PM

Lot: 10 Central/Taylor Pool 160 Steers Gold

Marketing Agent: Central WV Marketing Association
Agent Contact: Bruce Loyd 304-269-4660
Consignor Contact(s): Bruce Loyd 304-669-2397

Health Program: Boehringer

Delivery

Date/Range: 10/24/20
Location: Jackson's Mill, Weston
Shrink: 0 %
Wt. Cond: 10-50 mi. haul

Loads

Lot	Weight Range	Avg. Weight	Head	Total Weight
A	620 - 750	680	71	48,280
B	450 - 620	550	89	48,950

Grades

Breed	M1	L1	LM2
BLK/BWF	88	65	
RED X	1	5	
CHAR X	1		

Comments: Load A will have a few up to 800 lbs. Weighed individually.

WVDA Grader: Price

Lot: 11 Fayette/Nicholas County 79 Steers Gold

Marketing Agent: Weston Livestock Marketing
Agent Contact: CD Cole 304-269-5096 304-476-8886
Consignor Contact(s): Brian Sparks 304-619-9697
Bret Singleton 304-651-3976

Health Program: Merck

Delivery

Date/Range: 10/23/20
Location: Meadows Scales, Craigsville
Shrink: 0 %
Wt. Cond: Avg. 20 mile haul

Loads

Lot	Weight Range	Avg. Weight	Head	Total Weight
A	525 - 700	635	79	50,165

Grades

Breed	M1	L1	LM2
BLK/BWF	40	32	4
RED X	3		

Comments: 4-5 hd outside weight range. Few pinkeye scars. Weighed individually.

WVDA Grader: Price

Lot: 12 Ward Cattle Co. 180 Heifers Gold Natural

Marketing Agent: Buckhannon Stockyards
Agent Contact: Sam Garrett 304-472-5300 304-269-1563
Consignor Contact(s): Creed Ward 304-624-6714
Quill Ward 304-672-5347

Health Program: Zoetis

Delivery

Date/Range: 11/10/20 - 11/14/20
Location: On Farm
Shrink: 1 %
Wt. Cond: Early AM w/ 3 day notice

Loads

Lot	Weight Range	Avg. Weight	Head	Total Weight
A	500 - 650	540	90	48,600
B	400 - 500	450	90	40,500

Grades

Breed	M1	L1	LM2
BLK/BWF	88	78	2
RED X	5	3	1
CHAR X	2	1	

Comments: All Natural--GAP Certified. Weaned 60+ days. Loads sorted and running together. WVDA Grader: Price



2020 WVQA Feeder Cattle Sale



Friday, September 25, 2020 @ 1:00 PM

Lot: 13 J & J Farms

45 Heifers

Gold

Marketing Agent: Riverton Stockyards
 Agent Contact: Dave Seymour 304-668-0955
 Consignor Contact(s): Justine Saville 304-940-3010

Health Program: Zoetis

Delivery

Date/Range: 09/28/19 - 10/08/19
Location: Beverly Scales
Shrink: 0 %
Wt. Cond: 5 mi. haul w/ 2-3 day notice

Loads

Lot	Weight Range	Avg. Weight	Head	Total Weight
A	550 - 660	590	45	26,550

Grades

Breed	M1	L1	LM2
BLK/BWF	22	16	1
RED X	1	1	
SMK/CHAR	2	2	

Comments: Home raised-Sired by PT bulls/Very thick. 1 or 2 may have white spots in eye. WVDA Grader: Price

Lot: 14 Pendleton County Pool

140 Heifers

Gold

Marketing Agent: Riverton Stockyards
 Agent Contact: Dave Seymour 304-668-0955
 Consignor Contact(s): David Seymour 304-358-2286
 JD Heavner 304-358-8173

Health Program: Zoetis

Delivery

Date/Range: 10/12/20
Location: Heavner Scales, Upper Tract
Shrink: 0 %
Wt. Cond: 70% Drylot/30% avg. 30 mi. haul

Loads

Lot	Weight Range	Avg. Weight	Head	Total Weight
A	700 - 845	750	65	48,750
B	580 - 695	650	75	48,750

Grades

Breed	M1	L1	LM2
BLK/BWF	60	67	8
RED X	1	1	
SMK/CHAR	1	2	

Comments: 70% fed barley silage/pellets/corn--30% pasture and pellets. Weighed individually WVDA Grader: Price

Lot: 15 Morgantown-PA Pool

87 Heifers

Gold

Marketing Agent: Buckhannon Stockyards
 Agent Contact: Sam Garrett 304-472-5300 304-269-1563
 Consignor Contact(s): Phil Osborne 304-641-3386

Health Program: Boehringer

Delivery

Date/Range: 11/04/20 - 11/06/20
Location: Tedrow Scales, Waynesburg
Shrink: 0 %
Wt. Cond: Avg. 12 mile haul

Loads

Lot	Weight Range	Avg. Weight	Head	Total Weight
A	475 - 625	570	87	49,590

Grades

Breed	M1	L1	LM2
BLK/BWF	53	34	

Comments: Four producers. Sorting one 50,000 lb load from 100 head. 60+ days weaned. WVDA Grader: Price



2020 WVQA Feeder Cattle Sale



Friday, September 25, 2020 @ 1:00 PM

Lot: 16 Morgantown Pool

85 Heifers

Gold

Marketing Agent: Buckhannon Stockyards
 Agent Contact: Sam Garrett 304-472-5300 304-269-1563
 Consignor Contact(s): Phil Osborne 304-641-3386
 HR Scott 304-291-7201
 Health Program: Boehringer

Delivery

Date/Range: 10/16/20
Location: Cheslock Scales, Morgantown
Shrink: 0 %
Wt. Cond: 5-20 mile haul

Loads

Lot	Weight Range	Avg. Weight	Head	Total Weight
A	475 - 675	575	85	48,875

Grades

Breed	M1	L1	LM2
BLK/BWF	60	17	5
RED X	2	1	

Comments: Weighed individually. Short haul cattle shrunk 1%.

WVDA Grader: Price

Lot: 17 Barbour County Pool

115 Heifers

Gold

Marketing Agent: Buckhannon Stockyards
 Agent Contact: Sam Garrett 304-472-5300 304-269-1563
 Consignor Contact(s): Stanley Wolfe 304-457-5041
 Health Program: Boehringer

Delivery

Date/Range: 11/09/20
Location: Buckhannon Stockyards
Shrink: 0 %
Wt. Cond: Avg. 35-40 mi. haul

Loads

Lot	Weight Range	Avg. Weight	Head	Total Weight
A	500 - 650	540	92	49,680
B	425 - 500	475	23	10,925

Grades

Breed	M1	L1	LM2
BLK/BWF	60	35	2
RED X	2	2	
SMK/CHAR	8	6	

Comments: Load A---3-4 head up to 675 lbs. Weighed individually.

WVDA Grader: Casto

Lot: 18 Central/Taylor Pool

91 Heifers

Gold

Marketing Agent: Central WV Marketing Association
 Agent Contact: Bruce Loyd 304-269-4660
 Consignor Contact(s): Bruce Loyd 304-669-2397
 Health Program: Boehringer

Delivery

Date/Range: 10/24/20
Location: Jackson's Mill, Weston
Shrink: 0 %
Wt. Cond: 10-50 mi. haul

Loads

Lot	Weight Range	Avg. Weight	Head	Total Weight
A	520 - 675	580	83	48,140
B	450 - 520	475	8	3,800

Grades

Breed	M1	L1	LM2
BLK/BWF	57	29	
RED X	2		
CHAR X	2	1	

Comments: Load A will have few up to 700 lbs. Weighed individually.

WVDA Grader: Price



2020 WVQA Feeder Cattle Sale



Friday, September 25, 2020 @ 1:00 PM

Lot: 19 Fayette/Nicholas County 85 Heifers Gold

Marketing Agent: Weston Livestock Marketing
 Agent Contact: CD Cole 304-269-5096 304-476-8886
 Consignor Contact(s): Brian Sparks 304-619-9697
 Bret Singleton 304-651-3976
 Health Program: Merck

Delivery	
Date/Range:	10/23/20
Location:	Meadows Scales, Craigsville
Shrink:	0 %
Wt. Cond:	Avg. 20 mile haul

Loads				
Lot	Weight Range	Avg. Weight	Head	Total Weight
A	500 - 675	585	85	49,725

Grades			
Breed	M1	L1	LM2
BLK/BWF	46	28	7
RED X	4		

Comments: 4-5 hd outside weight range. Few pinkeye scars. Weighed individually.

WVDA Grader: Price